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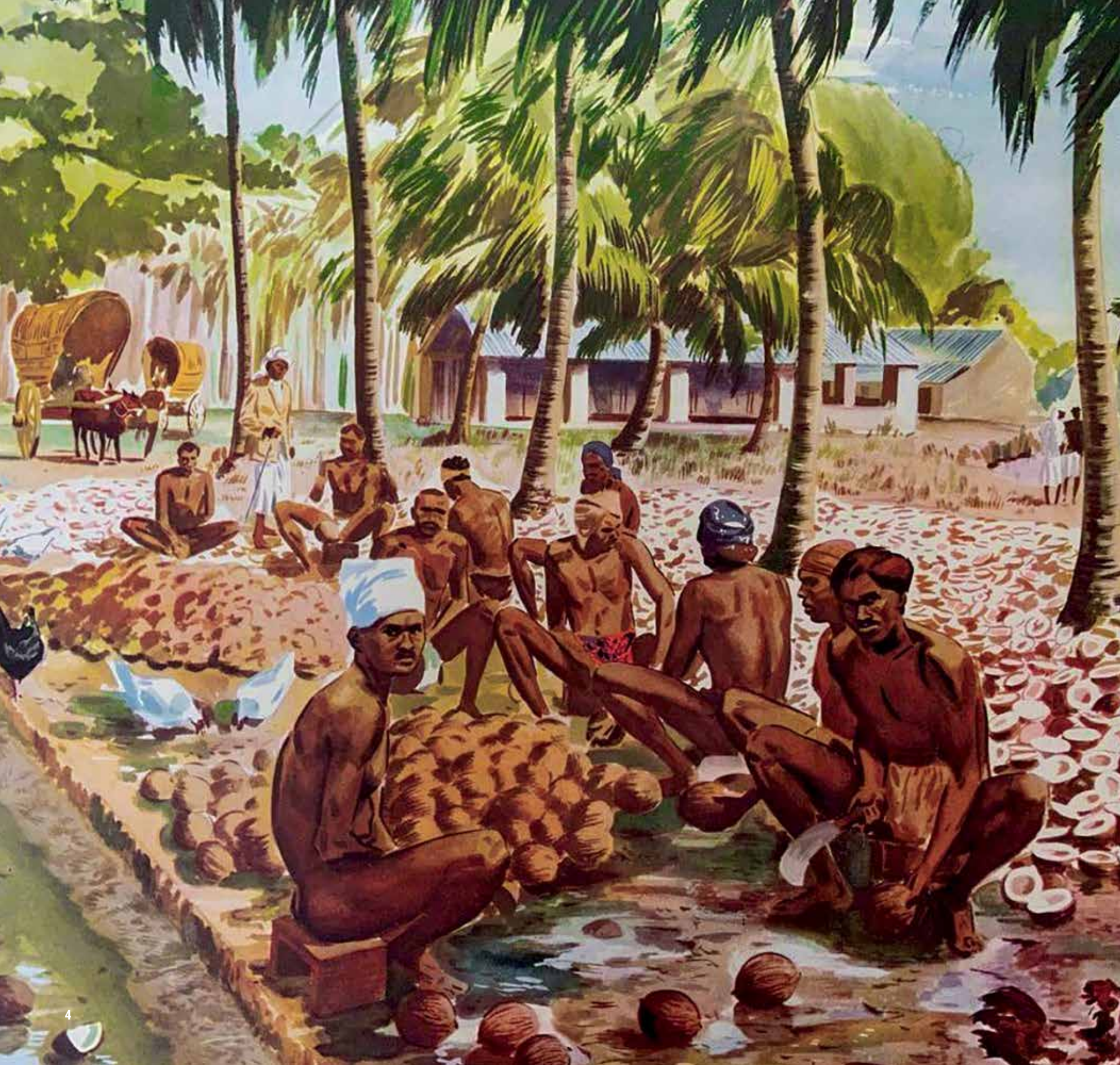
Buyer Guide 21/22



“Cocos Nucifera”, the coconut tree that bears a value added collection of coconut based products. These items are produced under the most stringent quality standards through organically sourced coconuts.

The fragrance of melted coconut oil, the taste of coconut milk blended into your smoothies, and the allure of cinnamon coconut chips that garnish your dessert says only one thing; there are a million ways to use coconut.

A Sri Lankan’s love for their coconut is eternal, and so it continues to nourish generations of their population. Encouraged by their culture, “Cocofera” aims to take this goodness to the whole world.



Coconut & Sri Lanka

As per the ancient poem “Mahawamsa” in Sri Lankan history, the evidence of Sri Lanka’s first coconut plantation dates back to **A.D 589**. However, the first reference to coconuts in Sri Lanka is found further back in **300 B .C.**

Coconut trees are grown in most parts of Sri Lanka. However, a majority of the coconut lands are located in a **triangular shaped area** between the cities Colombo, Kurunegala and Puttalam. These areas are believed to have the appropriate climate to grow coconuts and accordingly most of the production are are, therefore, where most of the production plants are based.

Sri Lankan coconuts attract a **unique** set of consumers who have taken a special liking towards its **distinctive taste and aroma**. Sri Lanka, formerly known as Ceylon, is the birthplace of **“Ceylon Coconuts”** which is well recognized in any part of the world.

Sri Lanka was the **highest per capita consumer of coconut in the world in the year 2013** with a record of 72Kg. Sri Lanka remains as one of the top three per capita consumers of coconuts at present. It’s astonishing to note that **an approximate of 65% of the production is consumed locally** while only an approximate of 35% is left for exportation.

Coconuts are a staple diet for all Sri Lankans as coconut based food remains a necessity for all three of their meals. This tradition applies to all Sri Lankans, regardless of location and status.

Sri Lankans love their milk rice (a mixture of rice and coconut milk) for breakfast, for lunch they enjoy coconut milk based curries served with rice, and for dinner a spicy “pol sambol” (a mixture of grated coconuts, chili and Sri Lankan spices).

Coconut & Coccofera

The name “**Coccofera**” is derived from “Cocos Nucifera” which is the scientific term for the coconut tree.

As the coconut tree bears its coconuts, the “**Coccofera**” brand bears a collection of organic, value added, and edible coconut products for passionate coconut lovers.

Few years ago a consumer may have not known that a 100% vegan whipping cream that whips as well as dairy could have been made from coconuts. Also consumers would not have known that a jam can be made by simply mixing coconut with coconut syrup that will be smooth as any other jam in the market. With “Coccofera” you can always “expect the next best thing” in coconut.

All production facilities are ISO22000 or BRC certified and all our products are manufactured while adhering to the highest level of quality standards.

Cocos Nucifera

COCOFERA



Union Commodities (Pvt) Ltd,

Established in 1985, Union Commodities (PVT) LTD (UNICOM) was set out with a singular vision of exporting premium quality agricultural produce from Sri Lanka. Propelled by the unwavering commitment of the three founders, Unicom has accelerated its growth from a small scale exporter to becoming one of the largest agricultural produce exporters in Sri Lanka.

Once a larger scale desiccated coconut exporter, Unicom’s focus had shifted from desiccated coconut export to tea in early 1990’s and at present 5 million cups of fine indigenous tea shipped by Unicom is consumed around the globe every day.

Acquired by one of the largest and most diversified conglomerates in Sri Lanka, the “Lankem Group PLC” in year 2012, a decision was taken to diversify the business by re-entering the coconut business in year 2016.

Today the coconut export arm at Unicom is thriving to become one of the premier value added coconut exporters from Sri Lanka taking forward its value added coconut brand “Cocofera” ,with the blessing of the highly diversified mother company,“Lankem Group PLC” and with many supporting sister companies namely, CW Mackie PLC, Kelani Valley Canneries LTD, JF Packaging LTD.

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“Cocofera” your value added coconut specialist



In the Sri Lankan Trade display at the International Trade Development Center, Sydney, Australia 10-12 May 1988



BEVERAGES

Name	ml	Code	Ingredients	Shelf Life	QTY/CTN	Packaging	CBM	Barcode
King Coconut Water- Natural	350ml	0001	King Coconut Water (100%)	12 Month	0.015	Btls	0.03	4791006015773
King Coconut Water- Tea	350ml	0002	King Coconut Water (99.6%) Tea (00.4%)	12 Month	0.015	Btls	0.03	4791006018217

Certified Organic by Control Union



LK-Bio148
Non EU Agriculture

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SNACKS



Name	Gram	Code	Ingredients	Shelf Life	QTY/CTN	Packaging	CBM	Barcode
Coconut Chips Natural	50g	00020	Coconut (100%)	1 Year	50	PKTS	0.025	4791006015735
Cocout Chips Toasted	50g	00021	Coconut (100%)	1 Year	50	PKTS	0.025	4791006015742
Coconut Chips Chili & Salt	50g	00022	Coconut, Chili, Salt	1 Year	50	PKTS	0.025	4791006015759
Coconut Chips Mango	50g	00024	Coconut, Coconut Sugar, Mango Powder	1 Year	50	PKTS	0.025	4791006017623



Name	Gram	Code	Ingredients	Shelf Life	QTY/CTN	Packaging	CBM	Barcode
Coconut Chips Cinnamon	50g	00025	Coconut, Coconut Sugar, Ceylon Cinnamon Powder	1 Year	50	Pkts	0.025	4791006017586
Coconut Chips Ginger	50g	00026	Coconut, Coconut Sugar, Ginger Powder	1 Year	50	Pkts	0.025	4791006017593
Coconut Chips Pineapple	50g	00028	Coconut, Coconut Sugar, Pineapple Powder	1 Year	50	Pkts	0.025	4791006017609
Coconut Chips Cocoa	50g	00029	Coconut, Coconut Sugar, Cocoa Powder	1 Year	50	Pkts	0.025	4791006017616



OIL

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Name	Gram	Code	Ingredients	Shelf Life	QTY/CTN	Packaging	CBM	Barcode
Virgin Coconut Oil	200ml	00040	Coconut (100%)	2 Year	12	Jars	0.008	4791006015827
Virgin Coconut Oil	500ml	00041	Coconut (100%)	2 Year	12	Jars	0.014	4791006013250
Virgin Coconut Oil	1000ml	00042	Coconut (100%)	2 Year	6	Jars	0.012	4791006013281



Name	Gram	Code	Ingredients	Shelf Life	QTY/CTN	Packaging	CBM	Barcode
Rbd Coconut Oil	200ml	00043	Coconut (100%)	2 Year	12	Jars	0.008	4791006015872
Rbd Coconut Oil	500ml	00044	Coconut (100%)	2 Year	12	Jars	0.014	4791006015889
Rbd Coconut Oil	1000ml	00045	Coconut (100%)	2 Year	6	Jars	0.012	4791006015896

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SPREADS

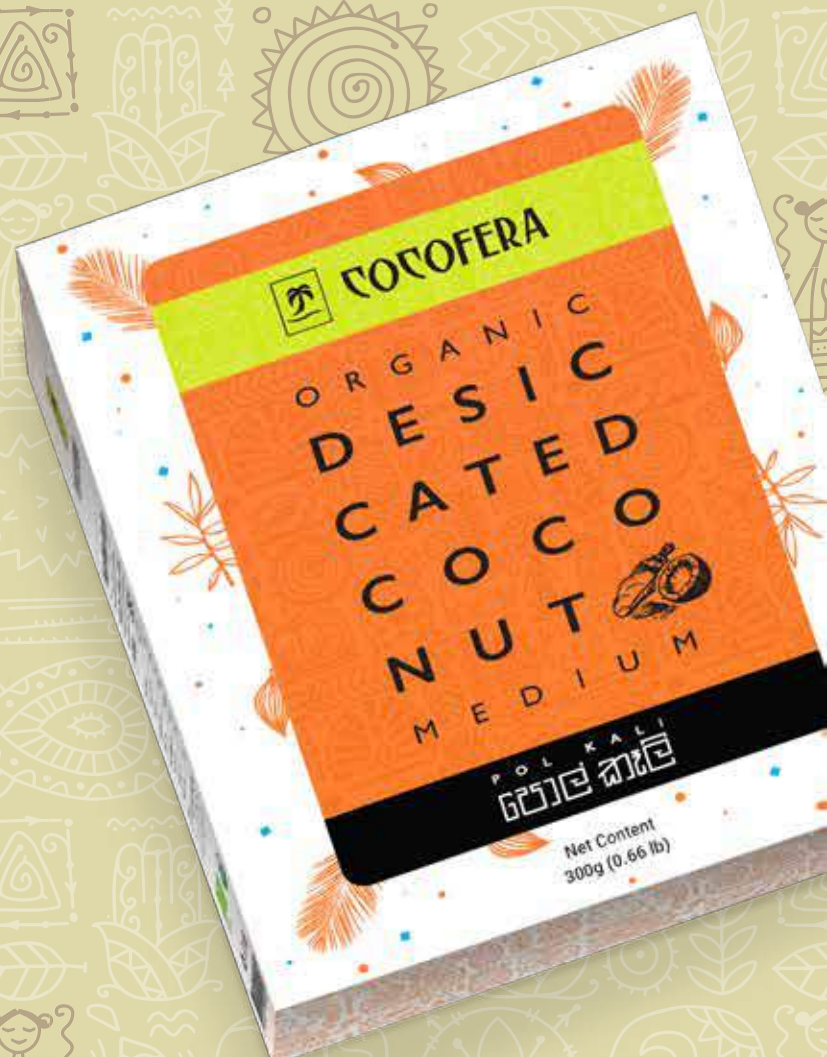


Name	Gram	Code	Ingredients	Shelf Life	QTY/CTN	Packaging	CBM	Barcode
Coconut Jam - Natural	230g	00060	Coconut, Coconut Syrup	1 Year	12	Jars	0.008	4791006013885
Coconut Jam - Pineapple	230g	00061	Coconut, Coconut Syrup, Pineapple Powder	1 Year	12	Jars	0.008	4791006013632
Coconut Jam - Cinnamon	230g	00062	Coconut, Coconut Syrup, Ceylon Cinnamon Powder	1 Year	12	Jars	0.008	4791006013618



Name	Gram	Code	Ingredients	Shelf Life	QTY/CTN	Packaging	CBM	Barcode
Coconut Jam - Cocoa	230g	00063	Coconut, Coconut Syrup, Cocoa Powder	1 Year	12	Jars	0.008	4791006013656
Coconut Jam - Ginger	230g	00064	Coconut, Coconut Syrup, Ginger Powder	1 Year	12	Jars	0.008	4791006013595
Coconut Butter / Creamed Coconut	200g	00065	Coconut (100%)	1 Year	48	Jars	0.038	4791006017630





Name	Gram	Code	Ingredients	Shelf Life	QTY/CTN	Packaging	CBM	Barcode
Desiccated Coconut - Fine	300g	00070	Coconut (100%)	1 Year	30	Pkts	0.038	4791006015834
Desiccated Coconut - Fine	1Kg	00071	Coconut (100%)	1 Year	12	Pkts	0.058	4791006015841
Desiccated Coconut - Medium	300g	00072	Coconut (100%)	1 Year	30	Pkts	0.038	4791006015858
Desiccated Coconut - Medium	1Kg	00073	Coconut (100%)	1 Year	12	Pkts	0.058	4791006015865

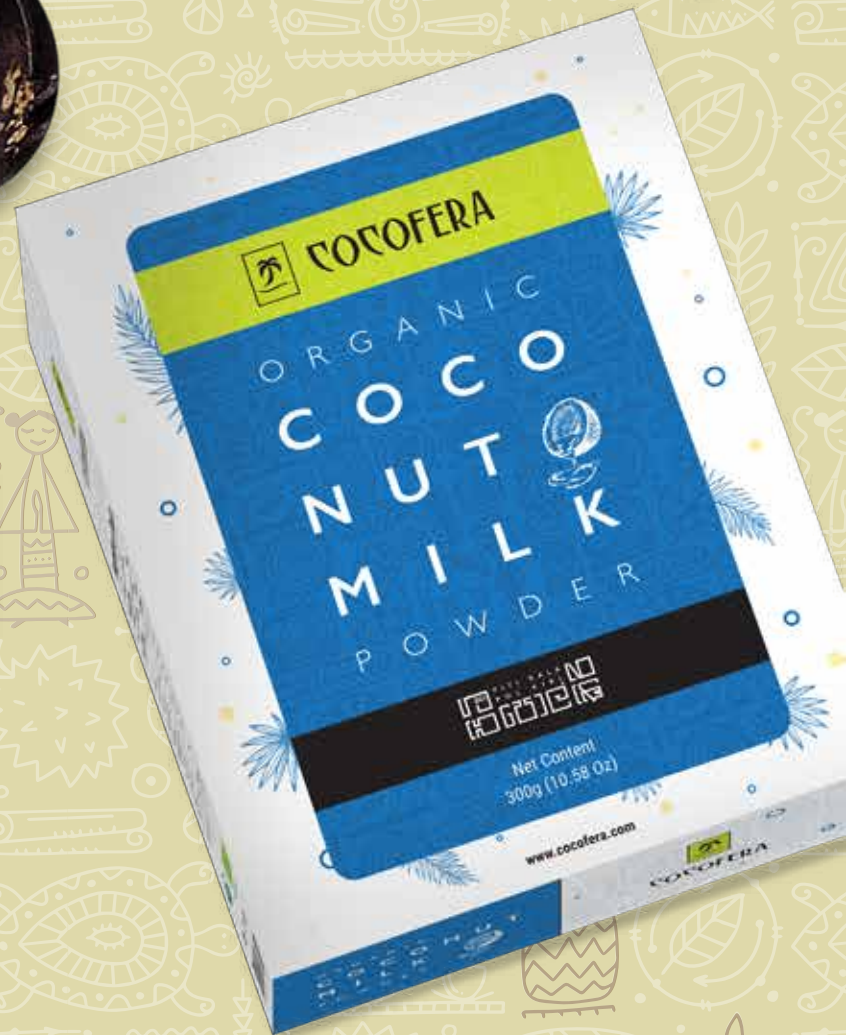


Name	Gram	Code	Ingredients	Shelf Life	QTY/CTN	Packaging	CBM	Barcode
Coconut Syrup	350g	00074	Coconut Blossom Nectar	1 Year	24	Pet Btl	0.25	4791006013113
Whipping Cream	400g	00075	Coconut , Water Stabilizer	2 Year	24	Cans	0.021	4791006013052
Whipping Cream	200g	00076	Coconut , Water Stabilizer	2 Year	48	Cans	0.021	4791006015810
Organic Sweetened Condensed Coconut milk	210g	00077	Coconut , Sugar	2 Year	48	Cans	0.021	4791006018293

GARNISHING & SWEETENING



COOKING & FLAVORING



Name	Gram	Code	Ingredients	Shelf Life	QTY/CTN	Packaging	CBM	Barcode
Coconut Milk Powder	100g	00080	Coconut , Maltodextrin *(Organic Version)	1 Year	24	Pkts	0.013	4791006015780
Coconut Milk Powder	300g	00081	Coconut , Maltodextrin *(Organic Version)	1 Year	40	Pkts	0.038	4791006014301
Coconut Milk Powder	1kg	00082	Coconut , Maltodextrin *(Organic Version)	1 Year	12	Pkts	0.058	4791006015797
Coconut Flour	300g	00083	Coconut (100%)	1 Year	40	Pkts	0.038	4791006013298
Coconut Flour	1kg	00085	Coconut (100%)	1 Year	12	Pkts	0.058	4791006015803



Name	Gram	Code	Ingredients	Shelf Life	QTY/CTN	Packaging	CBM	Barcode
Coconut Milk	400g	00090	Coconut, Water Stabilizer, Guar gum *(Optional)	2 Year	24	Cans	0.021	4791006013014
Coconut Milk	200g	00091	Coconut, Water Stabilizer , Guar gum *(Optional)	2 Year	48	Cans	0.021	4791006012994
Coconut Cream	400g	00092	Coconut, Water Stabilizer, Guar gum *(Optional)	2 Year	24	Cans	0.021	4791006013052
Coconut Cream	200g	00093	Coconut, Water Stabilizer, Guar gum *(Optional)	2 Year	48	Cans	0.021	4791006013038
Coconut Aminos	250ml	00092	Coconut Water, Coconut Syrup, Seal Salt	2 Year	12	Btls	0.017	4791006013458
Coconut Vinegar	250ml	00093	Coconut Water, Sugar	3 Year	12	Btls	0.017	4791006013519

Amazing Facts About “Cocofera” Products



Cocofera 100% organic and vegan whipping cream does not contain any additives. You just have to follow the below basic steps for a wonderful delight.

How To Whip



Step 01
Shake well



Step 03
Shake again, open lid and stir well using a spoon



Step 02
Refrigerate overnight



Step 04
Pour the entire content to a bowl and whip

Cocofera coconut chips come in 8 different flavours that enhance your various moods and pleases your taste buds. It's not just a snack, it's a “mood fixer”.



Cocofera coconut milk powder is a smooth high fat powder that dissolves flawlessly in cold water. If you yearn for organic, vegan, coconut milk based beverages, our organic vegan coconut milk powder is your best option.

Cocofera coconut jam is just a combination of two ingredients. It can be stored in an ambient temperature and is not at risk of separation. You need not stir it before use. Just dip into the jar and spread it's contents atop whatever you please.



Cocofera coconut aminos is an alternative to soy sauce. Made to a secret recipe, our aminos are slightly different to the aminos in the market but we guarantee a delectable taste.

How it is Made:

How “Cocofera” coconut oil is made:

Our extra virgin coconut oil is made using the “cold expeller pressed method”. Fresh coconuts are cut and dried at a temperature just below 60 degrees Celsius, which are then mechanically pressed using an expeller in order to extract the oil. After a rigorous settlement and filtration process “Cocofera” Extra Virgin coconut oil is bottled and exported to you.

How “Cocofera” coconut amino is made:

Our “Cocofera” Coconut vinegar and “Cocofera” coconut syrup is mixed as per our unique recipe and stored for fermentation. Fermented coconut syrup is then pasteurized and hot filled into glass packaging for export.

How “Cocofera” coconut flour is made:

The residue following the extraction of coconut oil essentially consists of the fibre of the coconuts. This is then crushed and ground until it transitions into a light brownish powder and offered as gluten free “Cocofera” coconut flour.

How “Cocofera” coconut chips are made:

Fresh coconuts are cut as per our standard cut sizes, dehydrated and presented as our “raw coconut chips”. These chips are sent through an additional toasting process in producing the toasted coconut chips. Further, our sweet flavoured delights are produced by adding cinnamon powder, ginger powder, cocoa powder, pineapple powder and mango powder - presenting five different flavours. Two spicy varieties namely, chili & salt, Garlic & Curry leaves, are made by mixing several Sri Lankan spices.

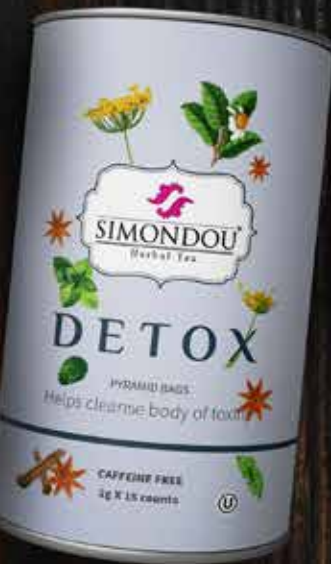
How “Cocofera” Coconut jam is made:

Dried coconut is wet grinded, mixed with coconut syrup and other powdered flavors (Ceylon Cinnamon, Ginger, Pineapple & Cocoa) respective of each variety and are then hot filled into jars which undergo a steam sterilized process for preservation.

How “Cocofera” coconut syrup is made:

Coconut sap is collected from the coconut flower blossom and filtered. The filtered sap is then heated at temperatures 70 – 80 Degrees Celsius while stirring. Periodic sampling is done until the perfect consistency is attained. It is then cooled down, sent via a secondary filtration process and bottled.







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